

**DALLAS BAR ASSOCIATION COLLABORATIVE LAW SECTION
AND THE
GLOBAL COLLABORATIVE LAW COUNCIL
PRESENT**

**6th ANNUAL CIVIL COLLABORATIVE LAW TRAINING
Two Day Civil Collaborative Law Training - August 25-26, 2010, 8:45 a.m. - 5:00 p.m.
2nd Annual Civil Collaborative Law Symposium - August 27, 2010, 8:45 a.m. - 4:45 p.m.
Dallas Bar Association
Belo Mansion, 2101 Ross Avenue
Dallas, Texas**

August 25, 2010

- 8:15 a.m. Registration
8:45 a.m. Welcoming Remarks and Announcements
- A 9:00 a.m. Recommending an Appropriate Form of Dispute Resolution to Clients
Review client screening techniques to enable Collaborative Law lawyers to determine the appropriate dispute resolution procedure to recommend for a particular client and situation
- B 10:00 a.m. Case Study Introduction
Roles will be assigned and participants will review the facts of the case and collaborative communication styles
- 10:30 a.m. Break
- C 10:45 a.m. Interests, Rights, and Power
Comparing advantages and disadvantages of various dynamics in dispute resolution procedures - James v. The Armenian Social Club
- D 12:00 p.m. Luncheon Speaker - Peter Munson, JD, Sherman, Texas
- E 1:00 p.m. Case Study - The Fiber Optics Dispute - Step One
Discovering the Interests, Goals and Concerns of the Parties - Participants will begin the case study by determining each party's interests and concerns - Role Play
- F 2:00 p.m. Keeping Your Clients Out of the Courtroom
How to introduce and employ interest-based negotiation as a first option when resolving adversarial disputes - Group Discussion
- 2:45 p.m. Break
- G 3:00 p.m. Case Study Continued - The Fiber Optics Dispute - Step Two
Gathering Information - Review interests and concerns of each party and determine what additional information will be necessary to develop options - Role Play
- H 4:00 p.m. Forms and Marketing Materials
Review of forms, checklists, and marketing materials for use in promoting Collaborative Law
- I 4:45 p.m. Questions and Answers
5:00 p.m. Adjourn
6:30 p.m. Meet for Dine Around Dinner

August 26, 2010

- 8:45 a.m. Late Registration
- J 9:00 a.m. Approaches to Interest-Based Negotiation
Review three models of interest-based negotiation and how each can be applied in the collaborative process
- 10:15 a.m. Break
- K 10:30 a.m. Case Study Continued - The Fiber Optics Dispute - Step Three
Developing Options - Review the interests and concerns of each party; examine the information that has been gathered; begin developing options - Role Play
- L 11:30 a.m. Giving Parties What Courts Cannot Order - Brad Hunter and Sherrie Abney
Satisfying parties with creative options that are beyond the jurisdiction of the courts
- M 12:00 p.m. Luncheon Speaker - Kevin Karlson, JD, PhD
- N 1:00 p.m. Ethical Puzzlers
Small groups will discuss options for handling problems that could arise in a collaborative case
- O 1:45 p.m. Case Study Continued - The Fiber Optics Dispute - Step Four
Evaluating Options - Review interests and concerns of each party; check for any new information and options; begin evaluation of options - Role Play
- 2:45 p.m. Break
- P 3:00 p.m. Avoiding Litigation - Panel Discussion - Sherrie Abney, Moderator
Panelists: Suzanne Mann Duvall, Maxel "Bud" Silverberg and Sidney Stahl
Options to consider in the event of impasse to keep parties out of court
- Q 4:00 p.m. Case Study Continued - The Fiber Optics Dispute - Step Five
Negotiate Resolution and Report - Each group will negotiate a resolution based on the options that have been developed and report their results to the other groups
- R 4:45 p.m. Questions and Answers
5:00 p.m. Adjourn
5:30 p.m. Reception for Training and Symposium Attendees

2ND ANNUAL CIVIL COLLABORATIVE LAW SYMPOSIUM

August 27, 2010

- 8:30 a.m. Registration
8:45 a.m. Welcoming Remarks and Announcements
9:00 a.m. Collaborative Law Around the World - Larry Maxwell
A report on legislation and the use of the collaborative process by governments, companies and individuals across the globe
9:45 a.m. Setting Ground Rules with Other Lawyers - Bob Matlock
What to do when you have never worked with the other lawyer
10:30 a.m. Break
10:45 a.m. Panel Discussion - Introducing Collaborative Law to Corporations
Moderator: Kathy Bryan
Panelists: Anne Shuttee, other panel members TBA
12:00 p.m. Luncheon Speaker - Kathleen Bryan, President and CEO of CPR Institute
1:00 p.m. Keeping Peace in the Valley
Moderator: Sherrie Abney
Panelists: MaryAnn Kildebeck, Camille Milner, David Bouschor
Panel discussion regarding building rapport and trust with your clients, the other lawyers, and parties
2:00 p.m. Building the Collaborative Community - Kevin Fuller
Working with collaborative professionals to educate the public and judiciary regarding the advantages of Collaborative Law
2:45 p.m. Break
3:00 p.m. Med-Arb in the Collaborative Process - Norman Solovay
An option for parties who reach impasse to avoid going to litigation to resolve their dispute
3:45 p.m. Running a Collaborative Practice - Brad Hunter
Advantages and Disadvantages of Flat Fee Billing or Stretching Your Clients' Dollars Without Short Changing Them
4:45 p.m. Adjourn

Two Day Civil Collaborative Law Training 15.00 hours of Texas CLE including 2 hours ethics, approved
Training Registration: \$400.00*
Early Registration: \$370.00* must be received no later than August 15th
Law Students and Professionals licensed 2009 or later: \$125.00*

2nd Annual Civil Collaborative Law Symposium 7.25 hours of Texas CLE including 1 hour ethics, approved
Symposium Registration: \$195.00*
Early Registration: \$175.00* must be received no later than August 15th
Law Students and Professionals licensed 2009 or later: \$50.00*

(Lunch and Parking Included)

*Members of the DBA Collaborative Law Section or GCLC that register for **both** events will receive a \$50.00 Discount

To Register:

Mail Check payable to "Global Collaborative Law Council", 8226 Douglas Avenue,
Suite 550, Dallas, Texas 75225, 972-417-7198 or 214-265-9668;

OR

On-line at: www.collaborativelaw.us

OR

Fax to: 214-265-1936

6TH ANNUAL CIVIL COLLABORATIVE LAW TRAINING

Two Day Civil Collaborative Law Training and 2nd Annual Civil Collaborative Law Symposium

August 25-27, 2010

Dallas Bar Association
Belo Mansion
2101 Ross Avenue
Dallas, Texas

Presenters:

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REGISTRATION FORM
Dallas Bar Association Collaborative Law Section
and the
Global Collaborative Law Council
Present
6th Annual Civil Collaborative Law Training

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Dallas, Texas

Name _____ First Name for Badge _____
Organization _____ Title _____
Address _____
City/State(Province)/Zip _____
Telephone _____ Facsimile _____ E-mail _____

Early Registration for Two Day Civil Collaborative Law Training (prior to August 16th) \$ 370.00*
Regular Registration for Two Day Civil Collaborative Law Training (postmarked August 16th or later). \$ 400.00*
Early Registration for Civil Collaborative Law Symposium (prior to August 16th). \$ 175.00*
Regular Registration for Civil Collaborative Law Symposium (postmarked August 16th or later). \$ 195.00*
Law Student, Professional Licensed 2009 or later for Two Day Civil Collaborative Law Training. \$ 125.00*
Law Student, Professional Licensed 2009 or later for Civil Collaborative Law Symposium. \$ 50.00*
Luncheon Only (August 25, 26 and/or August 27 @ \$25.00 per day). \$ _____#
Less Discount for DBA Collaborative Law Section or GCLC Members \$ (50.00)

Total Amount Enclosed. \$ _____

*Members of the DBA Collaborative Law Section or GCLC that register for **both events** will receive a \$50.00 Discount

#Lunch is included each day for Training and/or Symposium Attendees

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OR

On-line at: www.collaborativelaw.us

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_____ VISA _____ MASTERCARD _____ AMEX _____ DISCOVER

Account # _____ Expiration Date _____ Three Digit Code _____

Signature _____

Cancellation Policy: For all events, \$30.00 of the registration fee is non-refundable. A full refund of the registration fee less \$30.00 will be given if cancellation is made up to 7 days before the event. Refunds within 7 days will be one-half the registration fee less the per person cost of catering and materials.

Texas CLE Credit Approved
Two Day Civil Collaborative Law Training 15.00 hours including 2 hours ethics
2nd Annual Civil Collaborative Law Symposium 7.25 hours including 1 hour ethics
Texas State Board of Public Accountancy CPE Sponsor ID: 009475
Texas Board of Examiners of Professional Counselors CE Provider #525